

C-7040

Sub. Code

80732

M.B.A. DEGREE EXAMINATION, NOVEMBER 2025

Third Semester

Logistics and Shipping

LINER TRADE OPERATION

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Define “Liner Trades” in the context of shipping.
2. What is the concept of “Containerization” in the shipping industry?
3. What are IMO Dangerous Goods in the context of shipping?
4. Define “Liner Shipping Operations Management” and its significance in the shipping industry.
5. Explain the concept of intermodalism in the context of containerization.
6. What is the primary purpose of containerization and unitization in shipping?
7. What is the significance of the UK Bill of Lading Act 1855 and the UK Carriage of Goods by Sea Act 1992 in relation to bill of lading documentation?
8. How is the Bill of Lading used in liner trades?

9. What does the term “INCO terms” stand for in international trade contracts?
10. What is the purpose of the ISPS code in the shipping industry?

Part B

(5 × 5 = 25)

Answer **all** questions, choosing either (a) or (b).

11. (a) Discuss the history and evolution of liner trades and tramp trades in the shipping industry. Highlight the key differences between these two types of shipping operations.

Or

- (b) Explain the concept of “Unitization’ and its role in the development of containerization. Trace the evolution of containerization and its impact on the efficiency of liner trades and global shipping.

12. (a) Discuss the various departments and functions involved in ship management and operations services. Explain the roles of the crewing department, marine and engineering superintendent and independent ship management companies in ensuring efficient vessel operations.

Or

- (b) Examine the duties and responsibilities of a Ship’s Agent during port calls, including agency duties, conflict of interest considerations, and the role of the agent in the marketing and sales function.

13. (a) Trace the growth of containerization and its impact on world trade and cargo transportation. Discuss the factors that contributed to the widespread adoption of container shipping in global commerce.

Or

(b) Explain the different types of containers used in shipping, and their respective characteristics and advantages. Compare standard dry containers, refrigerated containers, open-top containers, and flat-rack containers in terms of their cargo handling capabilities.

14. (a) Explain the importance of the printed clauses in a Bill of Lading and how they define the terms and conditions of the contract of carriage. Discuss some of the common clauses found in a Bill of Lading.

Or

(b) Describe the various forms of Bill of Lading used in the shipping industry, including negotiable and non-negotiable bills, through bills, and combined transport bills. Discuss their respective purposes and features.

15. (a) Explain the different methods of transferring goods from one country to another in international trade. Compare and contrast sea freight, air freight, and land transportation options in terms of cost, speed, and suitability for various types of cargo.

Or

(b) Discuss the various methods of payments used in international trade transactions. Compare and contrast letters of credit (LC), open account, documentary collections, and advance payments, analyzing their benefits and risks for buyers and sellers.

Part C

(3 × 10 = 30)

Answer **all** questions, choosing either (a) or (b).

16. (a) Examine the developments and innovations in liner trades., such as the introduction of large container vessels, technological advancements in shipboard handling equipment. and the concept of “hub and spoke” operations. Assess how these developments have impact global trade and logistics networks.

Or

- (b) Describe the various types of Bills of Lading used in international shipping. What are the key clauses found in printed Bills of Lading, and how do they affect the rights and liabilities of the parties involved?
17. (a) Discuss the significance of cargo documentation in liner shipping operations. Analyze the general agency accounting principles and documentation required for various aspects, such as freight collection, port disbursements, and duration of agency duties.

Or

- (b) Discuss the various methods of payment used in international trade, including letters of credit and documentary collections. How is the transfer of funds between countries regulated, and who are the key merchants involved in these transactions?
18. (a) Compare and contrast the conference system, consortia, and alliances in the container shipping industry. Analyze the historical development of these cooperative arrangements and their effects on competition, market concentration, and pricing in the liner shipping market.

Or

- (b) Explain the structure of liner shipping operations and management. Discuss the role of marketing and sales, freight collection, budgeting, and accounting in a liner company. What is the importance of liner documentation, and how does a general agency function in terms of duties, remuneration, and duration?

C-7041

Sub. Code

80741

M.B.A. DEGREE EXAMINATION, NOVEMBER 2025

Fourth Semester

Logistics and Shipping

MULTIMODAL TRANSPORTATION MANAGEMENT

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** the questions.

1. Define Unitisation.
2. Define LCL.
3. What is In-house logistics management?
4. Mention some tariffs and freight rates in India.
5. What are the types of an inventory?
6. Mention fleet size standardization procedures.
7. What are sale contracts?
8. Define customs conventions.
9. What is meant by the term 'ISPS' code?
10. Differentiate multi-modal and inter-modal transportation.

Part B

(5 × 5 = 25)

Answer **all** questions, choosing either (a) or (b).

11. (a) What is meant by in-house logistics management? How it is useful in multimodal transportation network.

Or

- (b) With suitable illustrations, explain in detail about operators of multi-modal transport and logistics.

12. (a) With suitable illustration, how integrated supply chain and inventory management are used in multi-modal transportation network.

Or

- (b) Describe the importance of computer applications in multimodal transportation.

13. (a) Describe the functions of JIT in integrating supply chain inventory management.

Or

- (b) With suitable illustrations, how to achieve the demand for containers while dealing with multi-modal transportation?

14. (a) With suitable illustrations, describe the usage of Incoterms.

Or

- (b) Describe the importance of bill of lading clauses in multi-modal transportation.

15. (a) List and explain in detail about the customs duties and free trade areas.

Or

- (b) Describe the anti-terrorist and illegal immigrant legislation compliance of ISPS code.

Part C

(3 × 10 = 30)

Answer **all** questions, choosing either (a) or (b).

16. (a) What is meant by dry ports? Mention how it is useful in multimodal transportation network.

Or

- (b) Describe the functions of different operators of multi-modal transport and logistics services.

17. (a) Describe the importance of corporate structures in multi-modal transportation.

Or

- (b) Describe the importance of containerisation in multi-modal transportation management.

18. (a) Describe the statutory regulations and restrictions in movement of goods in India.

Or

- (b) How the liability and insurance documents are helpful in movement of goods in multi-modal transportations?

C-7042

Sub. Code

80742

M.B.A. DEGREE EXAMINATION, NOVEMBER 2025

Fourth Semester

Logistics and Shipping

STEVEDORING AND PORT OPERATIONS

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What is Stuelcken Derricks?
2. Define Cranes.
3. Define Hazard.
4. What is Containerization?
5. Define cargo pipeline.
6. What is called RO-RO Ships?
7. What is Grain capacity?
8. What do you mean by crushing?
9. What is crude oil washing?
10. Write a note on Dock laborers.

Part B

(5 × 5 = 25)

Answer **all** questions, choosing either (a) or (b).

11. (a) Explain briefly on:

- (i) Pilfering
- (ii) Contamination.

Or

(b) What are the precautions taken before loading the cargoes?

12. (a) What is Hazards of concentrates?

Or

(b) What are the holding precautions of Rice?

13. (a) What are the operational procedure for Cargo Pipeline System?

Or

(b) What are the types of instruments for gas detecting?

14. (a) What are the properties of cargoes?

Or

(b) Explain briefly:

- (i) Loading and ventilation.
- (ii) Loading preparations for cotton and sugar.

15. (a) What are the obligations of dock workers?

Or

(b) Explain briefly on Safety of ship and crew.

Part C

(3 × 10 = 30)

Answer **all** questions, choosing either (a) or (b).

16. (a) Explain briefly on:

- (i) Pre-stuffing procedure;
- (ii) De-stuffing formalities.

Or

(b) What are the general Precautions taken when handling heavy lifts?

17. (a) Write a short note on Concept of containerization.

Or

(b) Explain briefly on “Flow Moisture Point”.

18. (a) Explain in detail about the Dock Laborers Act, 1934.

Or

(b) Write a short note on “Genesis of freight forwarding”.

C-7043

Sub. Code

80743

M.B.A. DEGREE EXAMINATION, NOVEMBER 2025

Fourth Semester

Logistics and Shipping

SHIPPING LAW

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What is the purpose of registering a vessel?
2. What is a mortgage in the context of shipping law?
3. What is meant by maritime lien?
4. What is maritime collision?
5. How does oil pollution impact marine ecosystems and coastal areas?
6. What are the different types of claims that can be made under the Fund Convention?
7. What does General Average in maritime law means?
8. Differentiate between salvage and towage services.

9. Define the term charter party.
10. What is meant by demurrage?

Part B

(5 × 5 = 25)

Answer **all** questions, choosing either (a) or (b).

11. (a) Discuss the key responsibilities of a ship's manager.

Or

- (b) How does the ITF support the rights and welfare of transport workers globally?

12. (a) Explain the concept of limitation of liability in maritime law.

Or

- (b) Discuss the various situations that may affect maritime liens.

13. (a) Discuss the scope of the CLC.

Or

- (b) Explain the ship owner's liability under the CLC.

14. (a) How are Lloyd's open forms for salvage and towage used in the maritime industry?

Or

- (b) Discuss the main methods of maritime dispute resolution.

15. (a) Define cancelling clauses in maritime contracts and discuss its significance.

Or

- (b) Why parties in the maritime industry may opt for bareboat charter arrangement? Explain.

Part C

(3 × 10 = 30)

Answer **all** questions, choosing either (a) or (b).

16. (a) Explain the procedure for registration and ownership of vessels.

Or

- (b) Under what circumstances arresting a vessel is considered an appropriate legal remedy? Discuss.

17. (a) What is maritime collision? What are the various causes of collision? Explain how it can be prevented.

Or

- (b) Describe the role of insurers and their potential liability for oil pollution damage.

18. (a) Under what circumstances parties may agree to sacrifice cargo? Discuss the legal implications and consequences of such agreements on ship owners, cargo owners, and insurers.

Or

- (b) Discuss various international conventions in the maritime industry.

C-7044

Sub. Code

80744

M.B.A. DEGREE EXAMINATION, NOVEMBER 2025

Fourth Semester

Logistics and Shipping

MARINE INSURANCE AND RISK MANAGEMENT

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. List the key factors influencing the dynamics of the international marine insurance market.
2. Define “Hull Insurance” in the context of marine insurance.
3. State the term Utmost Good Faith in the context of marine insurance.
4. Illustrate the term “principle of Indemnity”
5. Outline two key elements typically found in a marine insurance policy.
6. Differentiate between ‘measures of indemnity’ and ‘salvage and charges’.
7. How does the application of average works in marine insurance?

8. Describe the term Cancellation clause.
9. Why do we use time clauses?
10. Describe Transit clause.

Part B

(5 × 5 = 25)

Answer **all** questions, choosing either (a) or (b).

11. (a) Discuss the key factors influencing the dynamics of the international marine insurance market.

Or

- (b) Explain the principle of insurable interest in insurance contracts and brief the impact of insurable interest on the validity and enforcement.

12. (a) Identify common of misrepresentation and explain how they can impact the validity and enforcement of insurance contracts.

Or

- (b) Evaluate the advantages and limitations of each type of insurance in managing risks associated with maritime transport.

13. (a) Analyze the factors that contribute to determining salvage charges. Discuss how the complexity of salvage operations, risks involved and the value of the salvaged property impact the calculation of salvage awards.

Or

- (b) Explain the concept of a letter of subrogation. Discuss the key elements typically included in a letter of subrogation and its role in facilitating the subrogation process.

14. (a) Examine the practical application of insurance in risk management. Provide real- world examples to illustrate the diverse applications of insurance.

Or

- (b) Investigate the considerations and challenges associated with providing long-term cargo insurance. Discuss how the nature of cargo, transportation modes, and the duration of coverage can impact the design and pricing of long-term cargo Insurance policies.

15. (a) Evaluate the different types of cargo clauses commonly used in marine insurance. Discuss the specific risks and coverage provided by these clauses, such as the Institute Cargo Clauses

Or

- (b) Discuss the essential elements typically found in principal insuring conditions. Provide examples to illustrate how these conditions are applied in various insurance policies.

Part C

(3 × 10 = 30)

Answer **all** questions, choosing either (a) or (b).

16. (a) Interpret the concept of replacement cost as a measure of indemnity. Discuss how this measure is particularly relevant in property insurance, emphasizing its role in ensuring that the insured can replace or repair damaged property without suffering a financial loss.

Or

- (b) Evaluate the insurance industry adapts to changes in market conditions, regulatory environments, or emerging risks, and the impact on the calculation and application of average disbursements.

17. (a) Discuss the legal and practical challenges associated with the adjustment of General Average contributions.

Or

- (b) Analyze the impact of a Cancellation Clause on different types of insurance policies, such as property insurance, life insurance, or liability insurance.
18. (a) Examine the relationship between General Average and Cargo Clauses.

Or

- (b) Discuss the fundamental principles of the General Average Clause, emphasizing the requirement for voluntary and extraordinary acts.
-

C-7045

Sub. Code

80745

M.B.A. DEGREE EXAMINATION, NOVEMBER 2025

Fourth Semester

Logistic and Shipping

LEGAL ASPECTS IN SHIPPING BUSINESS

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Explain the term maritime conventions act 1911.
2. Define Arbitrations.
3. State the term Vicarious Liability.
4. Describe the rights and duties imposed between agent and principal.
5. Enumerate law relating to carriage of goods by sea.
6. Describe the Non Vessel Operating carriers.
7. Outline character parties.
8. List out the types of bills of lading.
9. Discuss assignment of contract of carriage.
10. Extend the visby rules.

Part B

(5 × 5 = 25)

Answer **all** questions, choosing either (a) or (b)

11. (a) Discuss the significance of “consideration” in contract law. How does it contribute to the validity and enforceability of a contract?

Or

- (b) Discuss the remedy of “specific performance” in breach of contract situations.

12. (a) Differentiate between express and implied authority, and explain how agents acquire such authority.

Or

- (b) Define the term “tort” and distinguish between tort law and criminal law. Provide examples of actions that could be categorized as torts and explain how they differ from criminal offenses.

13. (a) Illustration: Consider a scenario where a manufacturer in Country A wants to export goods to multiple destinations in Country B. Discuss how the involvement of an NVOCC could streamline the shipping process, reduce costs, and facilitate documentation.

Or

- (b) Apply the practical examples to illustrate when a shipper or a carrier might opt for a Contract of Affreightment versus a Charterparty in different shipping scenarios.

14. (a) Discuss the key functions and types of Bills of Lading, and analyze their significance for shippers, consignees, and carriers in ensuring the smooth transportation of goods.

Or

- (b) Explore the different types of Charterparties, their key elements and the distinct roles and responsibilities of the charterer and shipowner.
15. (a) Examine the application of the Hague Rules in international maritime trade.

Or

- (b) Analyze the rights and responsibilities of parties involved, including shippers, carriers and consignees.

Part C

(3 × 10 = 30)

Answer **all** questions, choosing either (a) or (b)

16. (a) Discuss how private carriers differ from common carriers, emphasizing their ownership and operational distinctions.

Or

- (b) Discuss how these implied terms contribute to the overall fairness and functionality of charter party agreements.
17. (a) Discuss the legal implications and potential disputes that may arise when freight liens and laytime intersect in a maritime context.

Or

- (b) Explain how Bills of Lading can be used as collateral for obtaining financing or credit, enhancing liquidity for the parties involved.

18. (a) Identify and explain the key provisions typically found in the Carriage of Goods by Sea Acts.

Or

- (b) Analyze the outcomes and implications of these cases in terms of the rights and obligation of the parties involved in the assignment of contract of carriage.
-